

Swagelok® Western New York

Capabilities

Locations: Buffalo | Rochester | Syracuse

Factory Headquarters: Solon, Ohio

Inventory: \$3 million - 3 locations - tailored to local usage

Associates: 10 Outside Salesmen (20+ years avg. experience) - 15 Customer/Technical Service - 3 Staff Engineers

Swagelok Products

- Tube & Pipe Fittings
- Quick Connects & Hoses
- Stainless Steel Pressure Regulators
- Tubing - Straight Lengths & Coils
- Flow Meters
- Valve Products - Ball, Needle, Ultra High Purity
- Sanitary Products - Tubing, Fittings, Valves, Hoses
- Medium & High Pressure Products
- SWS Orbital Welding System
- Heat traced bundled/Insulated Tubing
- Stainless Steel Pressure Gauges & Thermometers

Value Added Services

- Swagelok Custom Solutions-Assembly
- Project & Tool Kits
- Product Evaluation
- Surplus Reduction
- Tool Rental
- Pricing Agreements
- Green Energy Audits
- Engineering Services
- Training
- Sourcing 3rd Party Products
- Vendor Managed Inventory
- Consignment Inventory
- Custom Freight
- Free Tubing Delivery
- Custom Stock & Storage
- Dedicated Services Team
- eDTR - Electronic Catalog
- Swagelok University - Online Training

E-Business

- Swagelok eStore
- Electronic Data Interchange (EDI)
- Factory Expert Support
- Catalog Extracts
- Marketplace Punchouts/Roundtrip
- Customer Business System Integration
- Online Product Catalogs
- CAD Downloads & 3D Drawings

Training Seminars

- Tube Fitting Installation Safety Seminar
- Tube Bending Seminar
- Safe Hose Selection & Installation
- Valve Selection Seminar
- Regulator Selection
- Thread Identification
- Swagelok Energy Advisors (SEA)
- Orbital Welding
- Small Bore Piping Systems
- Custom Training Developed to Suit

Swagelok Certifications

- Swagelok Quality System (SQS)
- ISO 9001/METI/PED/Others
- Swagelok Products Limited Lifetime Warranty
- ISO 14001:2004 for Swagelok Order Fulfillment
- WNYFST - NUPIC (Commercial & Nuclear Applications)

Product Availability

- Real Time Connection with Swagelok Factories
- US Regional Distribution—Cleveland, Ohio
- Over 200 Authorized Swagelok Sales & Service Centers Worldwide (Located in 57 Countries on Six Continents)
- www.swagelok.com (On-line Selection, Ordering Tools & Technical Resource Tools)

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www.swagelok.com/westny



Swagelok Western New York

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